

# **interConnect**

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Promoting  
Growth through  
Collaboration



## Chairman's Address

**Rajeev Mamidanna**  
*chairman@isoda.in*



## Dear Fellow ISODA Colleagues

As communicated earlier, the focus of the next few Editions of the InterConnect will focus on building the brand image of members regionally. Continuing with the coverage of members, we now present to you, the North and Rajasthan Region and the contribution from members regarding their companies.

We hope that the collaboration and the dialogue amongst members is continuing and we also notice that a few members have now started coming forward and giving valuable suggestions to the Management Committee in terms of ideas, contributions as well as constructive feedback. We urge you all to continue to support the Management Committee with your feedback, wishes and advise. Only together can we all prosper and grow!

Stay safe everyone.

Cheers  
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## BECOME AN ISODA MEMBER

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# ISODA Regional Coverage North and Rajasthan

## Participating Members

 RAH Infotech	 JNR Management Resources	 Bits & Bytes	 Rise Tech
 Futuresoft	 Atlanta Systems	 Aadhar Infonet	 Professional Softec
 E-Soft Solutions	 ETSC Computers	 Mikroz InfoSecurity	 SoftWorld India
 Priyam	 Umbrella Infocare	 ZNet Technologies	 Asset Infotech

RAH Infotech is one of India's premier technology distributors and offers mission critical IT solutions including Cyber Security, Cloud, Storage, Digital Infrastructure, Networking and end-to-end data management including disaster management and backup. With more than 30 tier-1 technology firms as our technology partners, we have been serving customers from startups to Government to Fortune 500 companies for over a decade and half with the help of a robust distribution network comprising of over 500 channel partners. Having a pan-India and international presence, we take pride and utmost care to offer tailor-made technology solutions that are futuristic and cost effective. Our teams work very closely with our channel partners helping them with enablement, sales and technical education and further assisting them with designing solutions, PoC, Solutions architecture and Professional services. Some of our major technology partners include Radware, Micro Focus, ForeScout, Trend Micro, Thales, Keysight, Hitachi Vantara, Skybox, Rapid7, BMC, FireEye, HelpSystems, Virsec and many more.



**Ashok Kumar**  
*RAH Infotech*

**Location:** New Delhi (HO), Mumbai, Bengaluru, Chennai, Kolkata, Gurgaon, US, UK, Netherlands, Singapore

**Organisation Skill in Terms of Technology:** Cybersecurity, Storage, network security, Data life cycle management, disaster recovery, back up, digital infrastructure



**Arvind Modi**  
*Bits & Bytes*

**Organisation Brief Description :** Bits & Bytes is a pioneer of IT in Rajasthan. I have been an integral part of and have played a significant role in transformation of IT industry in Rajasthan over last 37 years.

Over the years we have developed domain expertise in offering all kinds of turnkey Networking solutions including LAN, WAN, WiFi, Fiber etc. etc. We also do distribution as well as System Integration for all major brands of Networking companies such as D-link, Cisco, Molex, Comrack etc. Way back in 1987 we had launched a astrology software by the name of Computer Pundit which became a best seller of sorts nationally. Developing the software in Hindi & Gujarati that time was a big feat, given the almost non-existent tools and technology.

**Location:** Jaipur

**Organisation Skill in Terms of Technology:** Executing turnkey projects in Networking, Security and Storage.



**Prashant Jain**  
*JNR Management  
Resources*

JNR Management Resources has been a foremost player in the PKI industry for 2 decades, catering cutting-edge IT security solutions to safeguard government, enterprises and other financial organizations. Moreover, our platinum partnership with DigiCert (formerly Symantec-VeriSign) and other renowned OEMs has further inspired us to do more in the industry, which has given new heights to our transcendence. We enjoy the honour of being acknowledged as a “Platinum Elite” Certified partner of DigiCert in India & South East Asia. We are also “Platinum” Partner of Thales (formerly Gemalto-Safenet), Microfocus, Checkpoint Certified Partner. Our other partnerships include Logmein, Teamviewer, Zoom, Accops, CoudRaxak, Microfocus besides many more.

**Location:** New Delhi

**Organization Skill in Terms of Technology:**

Public Key Infrastructure, Automated Digital Signing Solutions, Database & Data in Motion Encryption, Authentication, Encryption, Digital Transformation, WFH and Collaboration Tools.

ATLANTA SYSTEMS PVT. LTD. is one of the most dominant manufacturers of IoT products & solutions in India. In the past 27 years, with the evolution of Information technology, we have dynamically undergone similar changes with a continuous commitment to revolutionize the industry with our innovative and creative products. Over a million connected Atlanta devices showcase our strengths in providing excellent solutions to our industry and channel partners.

We can boast of brilliance through your highly skilled-n-creative manpower along with state-of-art manufacturing unit, in-house product design-n-development & software-application development facility.

**Organization Skill in Terms of Technology:**

IoT Products & Solutions



**Sujeet Narula**  
*Atlanta Systems*



Rise Tech Software Pvt Ltd is in to the business from Last 12+ Years. We are enriched and equipped with 75 + professionals. Rise Tech as team is serving across the Rajasthan, UP, Punjab, Haryana, HP& Delhi-NCR and are among one of the fastest growing organization in terms of Data Centre Security business. We are working with Government, PSU's as well with reputed corporate client and Education Institutions. Rise Tech drives itself to be the best IT Company in the Rajasthan and works diligently to provide the best customer service and support to each customer offering basic or complex solutions along with the best products offer for the client's needs, requirements and budget in mind.

**Location:** Jaipur, Rajasthan, Delhi-NCR, UP, HP

**Organisation Skill in Terms of Technology:**

We are one of the well-known company in Rajasthan for providing complete Networking, Data Centre Security Solutions including UTM, Firewalls, Email Security, WAF, MDM, APT and various security in one roof. Currently we are working on Artificial Intelligence using RPA (Robotics Process Application) with the Help of Ui-Path for banking as well as Govt. Sectors. RTS has the expertise in Smart Class Solutions including econtents development for schools, colleges and Institutions.



**Manoj Tiwari**  
*RISE Tech*



**Munesh Jadoun**  
*ZNET Technologies*

ZNet Technologies Private Limited, incorporated in 2009, is a cloud services provider offering cloud infrastructure and managed services to partners and end customers across the globe with primary focus on India. ZNet is a distributor of Acronis, NTT Global Datacenters and Cloud Infrastructure, Alibaba Cloud, Plesk and GlobalSign, and powers well over 90K websites and applications globally.

The business units of ZNet include:

ZNetLive (domain, hosting, cloud services provider), RackNap (cloud service delivery and business automation platform), ZNet's Intellectual Property (IP)

**Location:** Location : Jaipur, Rajasthan

**Organisation Skill in Terms of Technology:**

Datacenter and infrastructure solutions (Colocation, Business Continuity Planning (BCP), Security solutions) , Cloud solutions and managed services for AWS, Alibaba Cloud and Azure Full-range of cyber-security solutions via Acronis



**Vipul Datta**  
*Futuresoft*

FutureSoft Solutions Pvt. Ltd, is a CMMI Level-5, ISO certified and ITIL compliant organization with powerful presence as a consulting, technology and next-generation system integrator. We have achieved a significant benchmark in providing innovative, cost effective, end- to-end IT solutions and services under our Five focus areas of Digitization, Managed Services, Resource Augmentation, Consulting & Business Solution and Application Development & Support. We stand Strong and United since 1996, with headquarters in New Delhi, by empowering our clients in over 450+ locations across PAN India, excelling in providing IT services which are customizable, dynamic and extensible in nature.

Some of the key projects successfully being delivered by FSPL are :

- First digital identity & E-sign Certification Agency by state in country
- Power utility core application modernization
- Data center Refresh
- Setting up a NOC & SOC
- State wide network support across 120+ locations in a state

**Location:** Okhla, New Delhi ( Head Office), Jaipur, Mumbai, Puducherry, Jammu & Kashmir, Dehradun

**Organisation Skill in Terms of Technology:**

- Hyper Converged Infrastructure
- Business Productivity Solutions
- Cloud adoption
- Enterprise Security
- Work From Anywhere & Any Device rollouts
- Application Development & Support
- Data analytical
- IOT & Blockchain

We are engage in development of software for tax compliances. We have software for filing Income tax, GST, TDS Returns

**Location:** Jaipur

**Organisation Skill in Terms of Technology:**

We are adept at developing Financial Software on the .Net platform



**Rajiv Gupta**  
*Professional Softec*

Established in 2008, Aadhar Infonet is one of the pioneers in providing I.T. infrastructure and software solutions on various platforms. At Aadhar infonet we are committed to not just trade and service our products but to add value at all arenas related to IT, we are a team of Hard-core professionals who are on a lookout for challenges with r o b u s t experience in working for various corporate and Multinationals. At Aadhar Infonet, we have envisioned a goal of becoming a major player and winning assignments from various corporate and Government organizations

We also provide Rental Services for Desktops, Laptops, Printers, Servers, UPS, and Routers etc. We are now available at door step to serve our valuable customers. Every member of Aadhar Infonet pvt ltd ensures that its Products and services are value for money, easy to procure & should be affordable for any enterprise.

**Location:** Jaipur, Rajasthan, Delhi-NCR, UP, HP

**Organisation Skill in Terms of Technology:**

- Distributor of Antivirus, Firewall and Network security, Tally
- Distributor of Network Solutions- NComputing , UPS , Desktop & Laptop
- Authorized partner of Video Conferencing Devices
- Authorized Certified partner for Adobe



**Lalit Chaudhary**  
*Aadhar Infonet*



**Capt. Ashok Shiroor**  
*Mikroz InfoSecurity*

Information Security and Availability partner delivering business continuity & information assurance solutions and technologies, in association with our partners, in a joyous environment for our people, thus enhancing the value of every business we work with and our own. Niche and reputed company with core expertise that would be nice to work & associate with. Registered with GeM, DGIS, DRDOs, etc., with customers across India and abroad. Maharatnas, Navratnas, Miniratnas, PSU, Govt., Defense, Enterprise, Corporate, Education, Media, etc., customers.

**Location:** New Delhi

**Organization Skill in Terms of Technology:**

- InfoSec (Anti-Malware, UTM, 2FA / MFA, SIEM / aiSIEM, DLP / IRM, UEBA, Proxy / Cache, DNS / DDI, Digital Signatures / Certificates / SSL, NAC, NMS, ITAM, DMARC Monitor, Wifi / Secure Wifi, WCF, VC / Surveillance, Secure Remote Access, MDM, Endpoint Management)
- Availability (Backup / Storage / DR)
- MikrozMail eMail services (comparable/replacement/hybrid vis-à-vis GSuite/O365/IceWarp/MSEExchange/LotusNotes)
- Mikroz eMail Security, including ATP





**Kailash Gupta**  
*ETSC Computers*

ETSC is a One Stop IT Infrastructure Solutions and Services provider. With experience of over 35 years, we are catering to on-Premise, on-cloud and on-demand IT Solutions . Our primary focus segments are Govt, Corporates, Industries, Education and Healthcare.

**Location:** Jaipur

**Organization Skill in Terms of Technology:**

- Tally on cloud
- CRM solutions
- Video collaboration solutions for events, exhibitions ,webinars
- Employee Monitoring solutions
- Data and email security solutions
- School management solutions

Priyam Infosystems Pvt Ltd, we are a Jaipur based company deals in SMB Business software solutions/ ERPs like Tally.ERP/ TallyPrime, SAP & Microsoft , Tally Cloud server & Cloud backup solutions, Mobile apps, GST Solutions.We are a 19 year young company with rich domain experience of 26 yrs, served 16000+ Businesses pan India and abroad.We are 5 star & GVLA certified Tally sales & Solution Partners in Rajasthan & having customers pan India.

We do vertical segment customization in Tally Technology and build many breakthrough customization on Tally like Smarttally,E Commerce accounting solution integrated with Tally, Integration from All DMS to Tally for all Automobile dealerships.

**Location:** Jaipur

**Organisation Skill in Terms of Technology:**

Development in Tally technology platform using desktop, web and API based integration application.



**Dhiraj Vijayvargia**  
*Priyam Infosystems*

Softworld (India) Pvt. Ltd., an ISO 9001:2015 company based in Jaipur, Rajasthan, India, is a pioneer in the field of software solutions for healthcare & retail segments since 1994. It's a team of experienced and highly skilled professionals providing the best software services to its clients to simplify their business processes, increase efficiency in operation, and improve performance. Advanced technology, well-designed products, latest features, excellent services, and above all Ease of Use have made SWIL the leading software company in the healthcare and retail industry in India. Swil's most demanded products are Unisolve for Pharmaceutical distributors, Cross for Retail Chemist Shops and Retailgraph for Small and multi-store Retail chains to manage Easy and Fast Billing, With a strong nationwide dealer network, SWIL has the unique capability to serve its clients at all geographical locations in India. Today, SWIL is proud to have a family of 30000 + satisfied clients all over India.



**M L Gupta**  
*SoftWorld India*

**Location:** Jaipur

**Organisation Skill in Terms of Technology:**

SWIL has been developing software products for the retail and wholesale industry for over two and a half decades. We specialize in .net technology and have developed solutions for desktop applications and cloud applications alike. Over time we have developed industry-standard products and APIs that can assist with many ERP needs in the industry.



**Piyush Mittal**  
*Asset Infotech*

We are in IT business since 1994.

We are experts in Software Distribution, IT solutions, Training and Manpower Outsourcing. We partner with Microsoft, Oracle, Adobe, Red Hat, Corel for software. We ally with NSDC, SSC, NIELET for training. We work closely to deliver training under the Skills Dev Program of Govt. We serve various industries with our team of dedicated technical, sales, presales resources

**Location:** Dehradun, Uttarakhand

**Organisation Skill in Terms of Technology:**

- IT Infra Implementations
- Customization of software
- Cloud Technologies from Microsoft, Adobe, Red Hat, Oracle



**Sanjay Agarwal**  
*Umbrella Infocare*

Umbrella Infocare has since inception, placed emphasis on empowering businesses with cloud transformation and digital solutions. To this end, Umbrella partnered with AWS and Citrix to offer high quality, leading edge tech services. In a team of 120+, we have 70+ certified technical engineers to support customers on various technologies. Our services extend to businesses of all sizes from small and medium to large enterprises across a wide variety of industry verticals. We are Cloud Solutions – AWS Premier Consulting Partner

**Location:** Noida, UP

**Organisation Skill in Terms of Technology:**

- Cloud Migration / Cloud Native Apps/ AWS Well-Architected Review/ DevOps Containerisation/ Data Engineering & Analytics
- Run Microsoft Workloads on AWS / Cloud Managed Services: AWS MSP Partner / Cloud Security.
- Digital Workspaces: Citrix Platinum Plus Solution Advisors
- Citrix Workspace / Citrix Virtual App and Desktop Interface (VDI)/ Citrix ADC / Citrix SD-WAN

Cloud services: AZURE, M365, O365, AWS, NTT, Adobe  
Cyber Security: Sophos, Trend Micro, McAfee, K7, Storage

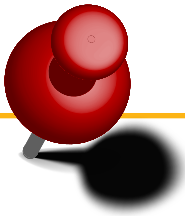
**Location:** Delhi-NCR, Odisha

**Organisation Skill in Terms of Technology:** We have been operational successfully for 18+ years! Our strengths lie in the SMB / Corporate segments for technology adoption. We have been able to manage ROI Monitoring with Optimal Utilization of products for our customers.



**Rajnikant Das**  
*E-Soft*

## Management Committee Updates



Happy to inform you all  
**that we closed the renewals before time**  
as compared to last year.

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Management Committee has **ensured the record of meeting every alternate Saturday** and  
we have not missed any meetings.

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We have concluded our **West Regional Meet, North Regional Meet, Gujarat Regional Meet and East Regional Meet** and the discussions were healthy with lot of feedback and suggestions being discussed; these are sure to help the Management Committee do a better representation.