interConnect

Teamwork
Collaboration
Co-operation
Partnership

Chairman's Address

Rajeev Mamidanna
chairman@isoda.in

Dear Fellow ISODA Colleagues

It gives me immense pleasure on behalf of the Management Committee to showcase the partner-pool that we have down South. Continuing with our Regional Coverage and Visibility, we present to you our ISODA South Colleagues and their company profiles.

We have made BIG announcements in the last couple of weeks. Our AGM has been slotted on 18th September 2021. As communicated, Mr. L Ashok will be presiding over the Election process during the AGM. We will be doing an online event and we hope to see participation for both the Management Committee positions as well as the AGM Attendance.

We also announced the GO LIVE of the ISODA Member's Directory. A lot of effort has gone into making the members corner so that Collaboration can grow and benefit everyone. Do make use of the same to search for skills within ISODA first and then look outside.

Preparations are on for the AGM procedures and we hope to have the announcements as well as distribution of notice as well as documents sent aacross very soon.

In the meantime, we request and wish everyone stays safe!

Cheers
Rajeev Mamidanna
+91 9920244386
chairman@isoda.in

SAVE THE DATE!
ISODA AGM 2021
18 September 2021

ISODA Tax Advisor **Dhruv Dua** | +91 9810984384 | taxadvisor@isoda.in
ISODA Legal Advisor **AR Pradeep** | +91 9884393078 | legaladvisor@isoda.in
ISODA Grievance Cell | grievance@isoda.in

BECOME AN ISODA MEMBER

Join one of India's largest networks of IT companies across verticals.
Please sign up at **https://isoda.in/membership.aspx**
and **mail rm@isoda.in**

ISODA Regional Coverage South

Participating Members

Ample Technologies Pvt. Ltd.	**Spectra Systems**	**TechKnowLogic Consultants India Pvt. Ltd.**	**Raksha Technologies Pvt. Ltd.**	**Quadrasystems.Net (India) Pvt. Ltd.**
Neural Networks Pvt. Ltd.	**Gowra Bits & Bytes Private Limited**	**Ecomp Technology**	**Century Computers**	**NETWORKS**
Usam Technology Solutions Pvt. Ltd.	**Sniper Systems and Solutions Pvt. Ltd.**	**Computer Waves**	**ATTALLY SOFPER**	**Futurenet Technologies India Pvt. Ltd.**
Devansys Techsol Private Limited	**V4 TECHNOLOGIES**	**Suntronix**	**Secure Network Solutions India Pvt Ltd (SNS)**	

Ample is a leading technology sales and solutions provider with a sizeable B2B and retail presence. With a turnover of more than 900Cr + and a team strength of over 800. Our Enterprise business team brings diverse experience, having worked across industries in the last 25 years. And a partnership with leading market innovators such as Apple, Samsung, Adobe, Dell-EMC, HP, IBM, Microsoft, Lenovo, and many more.

Location: Headquartered in Bengaluru with Corporate offices in Chennai, Hyderabad, Mumbai, Pune & Kochi

Organisation Skill in Terms of Technology: Consultative selling for Endpoint/Edge Computing devices, Mobility solutions, nterprise solutions, Workstation, and high-performance computing solutions, Enterprise Software, Print and document publishing solutions, Design/mixed media application suites, Third-party plugins and apps & monitoring solutions.

Rajesh Narang
Ample Technologies Pvt Ltd

Customised ERP both onsite and cloud-based. Implementation of SAP

Location: Coimbatore, Tamil Nadu

Organisation Skill in Terms of Technology: We are into software development and distribution.

Nagaraj
Spectra Systems

Netpoleon Solutions has been plugging in the present-day IT security infrastructure gaps with niche premium products and Seamless Sales, Pre & Post-sales Technical Support. Netpoleon India has successfully completed 6 years in India under the name of TechKnowLogic Consultants India Pvt. Ltd with its regional headquarter in Bangalore and branch offices in Delhi and Mumbai. TechKnowLogic Consultants India Pvt. Ltd. is a part of Netpoleon Group -a Value-Added Distributor (VAD) of Network Security products.

Location: Headquartered in Bangalore with operations across PAN India & headquartered in Singapore

Organisation Skill in Terms of Technology: Distributor for LogRhythm, BeyondTrust, SailPoint, SentinelOne, Infraon - EverestIMS, A10 Networks, Cofense, Corsight, Infoblox, FireMon, Hillstone Networks, Nozomi Networks, LogMeIn, SilverPeak, Vectra, Sonatype, and Aqua Security, we make cutting-edge security & networking solutions easily accessible.

Mohan Kumar T L
TechKnowLogic Consultants India Private Limited.

V.Anand
Raksha Technologies Pvt Ltd

We take pride in Building Captive Security Operations Centres For India's Leading Brands Which Include BFSI, IT Services & Manufacturing to name a few verticals, Integrating all relevant business use cases and technology integration. We help customers meet their business and technological compliance requirements on cybersecurity standards.

Location: HO in Chennai and offices in Coimbatore Bengaluru, Hyderabad & PAN India.

Organisation Skill in Terms of Technology: Cloud Security | Application & DB Security | Data Security | Identity & Access Management & MDM | Security Operations and Incident Response | Compliance Risk and Governance | Network and Infrastructure Security | Email and Messaging Security | Web Security | Endpoint and Server Security | Technical Support Services.

Quadra is a global award-winning cloud infrastructure solutions provider, focused on helping customers build agile and intelligent enterprises. Quadra is a trusted technology advisor to India's top business houses and brands, helping them to navigate technological change and complexity while enabling them to connect technology with business outcomes. Quadra's deep skills and experience, by harnessing a team that possesses more than 750+ professional IT certifications, combined with innovative services and custom IP solutions have helped over 3,000 customers modernize their businesses.

Location: Bangalore
Organisation Skill in Terms of Technology: Private, Public and Hybrid Cloud; Productivity & Collaboration; Cybersecurity; Enterprise SaaS

Nagaraj
Quadrasystems.net (India) Pvt Ltd

One of the leading IT infrastructure Solution Company in Kerala that offers end-to-end business-friendly technological infrastructure services and solutions. Established in 1995, Neural Networks have been evolved as a trusted Value Added Partner for many number of satisfied customers across the Region. Our corporate office is in Kochi with branches in Trivandrum and Trissur.

Location: Kochi , Kerala (Branches In Trivandrum and Thrissur)
Organisation Skill in Terms of Technology: We have been associated with the leading global players like Microsoft, Adobe, Autodesk, Oracle, VMware, Veeam , Red hat , SUSE, Sapphire , IBM ,Lenovo , HP, Dell, Cisco , AWS, and Google.

Neural Manoj
Neural Networks Pvt Ltd

contd...

GBB is an end to end IT Infrastructure Solutions and Services Company focused on helping customers transform their businesses through innovative use of technology & by partnering with the best vendors in the respective practice/area of our focus. It's all about "Customer's delight" that we firmly believe in & even practice this philosophy day in & out.

Location: HO in Hyderabad and Branch in Vishakapatnam & Bengaluru
Organisation Skill in Terms of Technology: Solutions on Hyber Converged Infrastructure , Information Security , Cloud Computing , Network Transformation , Backup Automation , High Performance Computing.

Gowra L. Subbaram
Gowra Bits & Bytes Pvt. Ltd.

We are into software distribution and solutions provider for various software. We completed 10 years. Mainly distribution for Microsoft license.B2B partner for Lenovo for enterprise account. we have three vertical Distribution-IT channels, System Integration-SMB & Enterprise, Govt.Solution-service, Integrations, AI
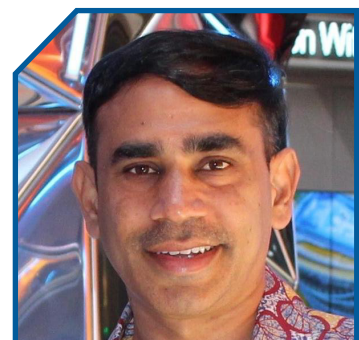
Location: Bangalore-Karnataka
Organisation Skill in Terms of Technology: Distribution-Software, System Integrator, AI

Gautam Raj
Ecomp Technology

Sniper systems and solutions Pvt Ltd comes with a world of experience and industrial acumen in providing Software solutions, Cloud services, and Cyber security and IT Infrastructure focusing on Media and Entertainment, IT, ITES, Manufacturing, Industrial design & Education.We are maintaining a successful relationship with clients and have been providing a turnkey solutions. Our sales and technical teams will analyse and provide the personalized solution for efficiency and productivity. Sniper provide a comprehensive solution to the end user right through the pre- sales activities followed by timely after sales support, continuous training and effective communication and not only focused on increasing market share but also customer loyalty.

Location: : Head Office at Chennai with branches in Bangalore & Hyderabad
Organisation Skill in Terms of Technology: Having us partnered up with Apple, Lenovo, Dell and 50+ IT products and solutions, we have been supporting SAAS companies offload their complete IT requirement to Sniper from supply to service and much more

S.Umashankar
Sniper Systems and Solutions Pvt. Ltd.

contd...

C.Ramesh Kumar
NETWORKS

At NETWORKS, we understand that every customer has unique challenges, and we provide the best solution for their business by conceptualizing, designing, and implementing solutions. We are dedicated to their success. Our vendor-agnostic approach and our results-based models translate into the best solution, a solution that adapts to their ROI. As an ISO 9001:2015, 27001: 2013, and ISO 20000-1:2011 Certified Company, it's been our constant endeavor to provide world-class quality of services to our esteemed customers.

Location: Chennai

Organisation Skill in Terms of Technology: HPE-Aruba, Extreme Networks, Juniper, Cisco, Avaya, Fortinet trained & Certified Manpower.Technology Solutions involving Network Infrastructure, RF Solutions, Vehicle tracking systems, Computing systems. Project Management. Network Services.

Founded in 1990, USAM is a one-stop IT solutions provider catering to all IT requirements of customers. From the beginning, along with consistent growth, the organization's focus has always been on the four pillars of priority: Customers, Principals, Employees & Vendors. USAM has been a trusted HP partner for over 25 years and is a proud Amplify partner of HP Inc, representing the entire range of products and services, as part of the HP offerings Our impressive list of clientele is spread across several industry verticals namely IT, Manufacturing, Services, Government, Education, Healthcare, Automotive, Construction, Power & Energy, etc.

Location: Chennai, Branches: Hyderabad, Kochi, Bhubaneswar, Coimbatore, Trichy

Organisation Skill in Terms of Technology: Product lifecycle management (PLM) solutions, integrating data, processes, and business systems for an extended enterprise. Multiple back-up and storage solutions. IT Computing & Print solution Digital Signage solutions Complete CAD Software Solutions for AEC & Manufacturing Including Sales, Training & Engineering Services

S.Sivakumar
Usam Technology Solutions Pvt. Ltd.

Century Computers is in the business of software sales and support for more than 25 years and currently covering Tamilnadu, AP and Telangana regions. We offer both on-premises and cloud based software across verticals in the commercial segment. We believe in customer relationship and support which helps build a strong bonding and long term partnership

Location: Chennai and Hyderabad

Organisation Skill in Terms of Technology: Cloud Subscriptions from Adobe, Autodesk, Corel and Microsoft, Security solutions from Kaspersky and Symantec, Addressing projects in Animation / VFX / Visualization projects, Provide turnkey solutions to Animation, Gaming, VFX, Architectural, E-learning Content Development, Engineering, Advertisement firms to setup their technical pipeline

Rakesh Chawla
Century Computers

contd...

The main objective of the company is to serve Channel Partner, customers both in public and private sector in such areas as production, trade, banks, government institutions and NGOs. The idea of its creators is to offer its customers complete solutions from the study, design, hardware and software supply.

Location: Chennai, Trichy, Madurai, Coimbatore, Pondicherry
Organisation Skill in Terms of Technology: Partner for Hardware & Software

Alagappan
Computer Waves

We started our business with Tally in the year 1999 from Visakhapatnam and soon opened a Branch at Vijayawada. We are the FIRST Tally Partner in united Andhra Pradesh who are in the continuity of business. We started the business with a team size of 2 members and today we are 20+ members

Location: Visakhapatnam & Vijayawada
Organisation Skill in Terms of Technology: We understand businessman requirements and needs easily We are having a good idea of Taxation but always follow client Accountant or CA for all Taxation needs. Programming skill in Tally Software

Dinesh Kumar Attal
ATTALLY SOFPER

Futurenet Technologies is an IT Consulting, Integration & Support Services company. Our core competence is in our ability to understand, engage and partner with our Customers globally, to deliver value in terms of aligning the IT environment to the business outcome. We are headquartered in Chennai – India and have a presence in UAE and the US. Being 25 Years (Silver Jubilee Year) in the industry, we are recognized through our services for which we have been rewarded with over 20+ awards from India's leading Tech Media and Companies.

Location: : Head Office at Chennai with branches in Bangalore & Hyderabad
Organisation Skill in Terms of Technology: Holistic Out Come Based Digital Transformation , Audit / Assessment - Performance Availability | Security | Scalability, Data Center Build, Cloud – Design, Cloud Migration, Cloud Automation, Microsoft - Infrastructure components , Artificial Intelligence - Infra - Design | Build | Manage, 24 x 7 Remote, Onsite, Hybrid Managed Services and Data Analytics

L Ashok
Futurenet Technologies India Pvt. Ltd.

We are into value-added channel distribution with a collective experience of more than 15 years in the field. We are Platinum partners for SEQRITE & K7 COMPUTING. We are also registered partners for HP Enterprise and FORTINET.

Location: Chennai

Organisation Skill in Terms of Technology: We have a certified support team for pre-sales, installation & post-sales support. We follow a channel-only policy with the best offers in the market.

Vasanth M
Devansys Techsol Private Limited

We are a 100% channel-focused regional distributor for security and networking products.We are the authorized regional value-added distributor for SOPHOS and NETGEAR in Tamil Nadu. We are also the official stockist and distributor for Legrand digital infrastructure products like Valrack and LCS3 passive networking products.We also deal with KVM switches, Intelligent PDU's, access points, and copper and fibre modules.Our aim is to bring the best-of-breed security and networking products at the most affordable prices.

Location: Chennai, Coimbatore
Organisation Skill in Terms of Technology:
1. Certified technical resources for pre-sale and post-sales support for SOPHOS and NETGEAR.
2. Dedicated channel management team.

Ravikumar Rajaseharan
V4 Technologies

SUNTRONIX is a leading retailer committed to becoming the most loved and trusted marketplace on the web by offering superior shopping experience, rapid delivery, and stellar customer service.

Location: : Chennai
Organisation Skill in Terms of Technology: Authorised Apple Reseller and Doing Multiple Brands of Hardware and Software.

Pradeep Daga
Suntronix

Secure Network Solutions (SNS) is a 20 years young, ISO 27001 certified, Cyber Security focused System Integrator. We create digital experiences for customers giving them the edge to connect to the world from anywhere - safe from cyber threats ! Over 20+ years, SNS has created its presence over 10 locations in India servicing more than 1200+ customers. SNS also offers training, consulting, audit & compliance services as well as SIEM/SOAR services. We have our own dedicated services & support team to support 24*7. SNS is also focused on creating cyber security awareness & actively takes part in conducting different webinars for top leadership teams to provide in-depth knowledge, understanding & relevant tips to navigate through the increasingly unsafe world of cyber crimes.

NK Mehta
Secure Network Solutions India Pvt Ltd (SNS)

Location: Chennai (HQ); Branches: Ahmedabad, Bangalore, Coimbatore, Cochin, Delhi, Hyderabad, Kolkata, Mumbai & Pune
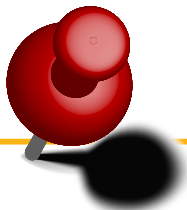
Organisation Skill in Terms of Technology: SNS provides 360 coverage of Security solutions: Mobile, Network and Cloud Users, App and Data Security, SDWAN, PIM/PAM/PAS, ATP, Email, Web & Endpoint protection. Cloud Identity Management, Secure Web Applications, SEIM/SOAR, Cloud DLP, SASE.

Management Committee Updates

We have announced the dates of our AGM and it has been decided that the **AGM will be held on 18th September 2021, starting 10 AM**.

Mr. L Ashok has been appointed as the Electoral Officer during the AGM for conducting a smooth election process. He has already sent in the nomination form for those eligible members who want to be part of the Management Committee.

We have also announced the **ISODA Members Registry** for enabling faster and more informative Collaboration amongst all members. The login process has also been shared over email and WhatsApp. We urge all of you to please use the Registry to the fullest. The Registry also has important documentation that can be used for reference by all ISODA members.

All the fortnightly Committee meetings have taken place regularly and we have had healthy discussions on various aspects for the betterment of the Association.