

A background image showing two people, a woman on the left and a man on the right, both wearing face masks. They are in an office setting, looking at a document held by the woman. The image is overlaid with a blue gradient.

RE∞NNECT

Jitesh Chauhan
president@isoda.in



Dear Fellow ISODA Colleagues

Warm greetings of the season.

Wishes for a Merry X'mas and Happy New Year from all of us at the management team.

"QUITE INTERESTING", "CAN BE IMPROVED", "EXCELLENT, AMAZING, FABULOUS WORK"; Few comments that started hitting my inbox for the last Interconnect. It actually made me more responsible to give a new dimension to the current issue with a theme to build around.

With piping hot ginger chai on a cold morning, I felt it is a perfect setup to write this presidential address. I always love to look out at the mountains and see the ups and downs that God has created. And then it dawned on me: "Ups and Downs". With the taste of tea on my tongue, my thoughts went on to the process of setting up this Interconnect with this as the theme.

Here's a Quick update on the activities of the association. Our ISODA RECONNECT Chairman along with his team is busy putting in place a knowledge- led and Fun Filled RECONNECT. Our Vice-Chairman Mr. Gautam Raj has been working with lot of Ideas on how to make this RECONNECT 2022 Successful event. I know there are lot of Concerns from Members on Omicron (Popularly known as Amir Khan) during the RECONNECT, but let me assure you that MC has made all the necessary arrangement keeping in mind the protocol to be taken during this Summit. Would request Members to please come forward and register for this Event which we have been waiting to connect with ISODIAN friends after a period of 2 years.

The Management Committee had a couple of conference calls to discuss potential for further improvement in the association's functioning. I am sure all these efforts will come as gifts to our members in the days to come.

With respect to meetings, we successfully held West, East & Gujarat Chapter Meeting this month. the East chapter under the leadership of Dhuru did a great Regional Meet in Kolkata. West also had a fabulous Regional Meet organized by Ajay and it had great content. Gujarat team had an interesting meet with fantastic fellowship and sharing of knowledge among them.

Pictures of the same are posted here for your eyes. While you read this, all of us might be preparing for the quarter-end numbers. I personally wish each one of you for a bumper quarter.

On a closing note all my prayers for well-being in terms of health and wealth for the entire ISODA family. See you all in the next Interconnect.

Cheers...

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BECOME AN ISODA MEMBER

Join one of India's largest networks of IT companies across verticals.

Please sign up at <https://isoda.in/membership.aspx>
and mail rm@isoda.in

New Member Introductions

During the pandemic, a lot of existing members referred us to onboard new members into the association. We are grateful to them for representing the association with their friends from the community. A few of these new members have shared their company profiles and we thought InterConnect is a great medium to amplify their skills within the Association.

Nandini Infosystems

Location: Gurgaon



Nandini Infosys Pvt Ltd., was incorporated in the year 2000 and partnered with Tally Solutions Pvt Ltd to provide services to Tally users in Alwar (Rajasthan). The founder Samir Choudhary hails from an industrial family running a business of edible oils and has penchant for solving business problems and smoothen the business operations and make them efficient. They started their operations in Gurgaon in 2006 and then it was no looking back where they implemented NPD stores for Nokia pan india basis and it didn't stop there when 1000 Samsung retail outlets came up and even presently providing Secondary sales & stock visibility solution to Usha, Valvoline, luxottica, Gaia to name a few.



Samir Kumar Choudhary

Organization Skill in terms of Technology: Tally sales, Support, Implementation, Training, Customization. Cloud services, Business analytics Power BI, GST solutions, Sales force mobile app, CRM



Ramakant Jawalkar

Yukthi Systems Pvt. Ltd

Location: Bangalore



Yukthi Systems Pvt. Ltd. was founded in 2000 to provide solutions on the Linux platform. Over the years we have provided innovative solutions on Linux to companies like Sony, ICICI OneSource, BHEL, Ujjivan Bank, Jockey, Bangalore Metro Rail.... In 2019, we decided to focus exclusively on email services, and have transformed into an email service company, providing service under the brand Yukthi Mail. We now boast of an all India customer base, including Jockey, Kurlon, Bangalore Metro Rail, Ujjivan Bank, Suryoday Bank, Marshall Machines Ltd., Canfin Homes Ltd, and many other firms all over the country.... and some abroad too – in Malaysia, Middle East, South Africa.

We are very strong on Linux and email services of course! We also use Python extensively.

Organization Skill in terms of Technology: Email service has been one of the solution we have been providing for many years now.

Devansys Techsol Private Limited

Location: Chennai



- We are into value added channel distribution with a collective experience of more than 15 years in the field. We are Platinum partners for SEQRITE & K7 COMPUTING. We are also registered partners for HP Enterprise and FORTINET.
- We have certified support team for pre-sales, installation & post-sales support. We follow channel only policy with best offers in the market.



Vasanth M

Organization Skill in terms of Technology: TDistributor of Sequirite, K7



Rajeev Mamidanna

Synoptiq Infosolutions

Location: Mumbai



Synoptiq was born just before the pandemic hit us. The lockdown and the ensuing breaches actually fast-tracked our growth in the Email, End-point & Data Protection space. We specialize in Layered Email Security for Enterprises of all sizes and verticals. We have structured our alliances into 5 buckets and we work with leaders in the space:

1. DMARC and BIMi
2. Anti-Phishing Solutions and Gamification
3. Gateway Level Security for Emails
4. Email Archival solutions for Compliance
5. Email Backup solutions for O365 & Google

Organization Skill in terms of Technology: Our core strength is the knowledge that we carry in understanding Compliances and Regulations that governing bodies like RBI, SEBI, NSE, BSE, IRDA etc have laid for customers. We work closely with Distributors of ISODA and other partners to collaborate and close business for mutual benefit.

Lyncbiz India Pvt Ltd

Location: Mumbai



Lyncbiz India Pvt Ltd is a specialized global sales management consulting firm Incorporated in 2015, which helps products and services companies to engage, enable and execute their sales strategies for faster time to market and growth. In 2021 company got acquired by Softcell Technologies Global Pvt Ltd and operates as 100% subsidiary. We operate mainly with the innovative startups in Indian market who can extend business solutions & value to the enterprises.



Yatin Kantak

Organization Skill in terms of Technology: Enterprise Selling, Innovative Solutions for Business ROI Operations Analytics.



Ankur Agarwal

Path Infotech Limited

Location: Mumbai, US, Australia, Singapore



Path is a technology-led business solutions company offering digital transformation, foundational, and sustenance services across industry domains. We bring the right blend of functional knowledge and technology excellence that empowers our customers to embrace automation, cloud (IaaS, PaaS, and SaaS), mobility, analytics, enterprise applications, and cross-platform integrations. Our offerings drive business effectiveness and efficiency while striving for innovation, flexibility, and integration with technology. Our ISO 9001 and ISO 27001 certifications and appraisal at CMMI Maturity Level 3 – reflect our strong core values and business ethics.

Organization Skill in terms of Technology: Enterprise Application, Cloud Management, BI & Analytics, Automation & Managed Services.

Logitech Solutions Pvt Ltd

Location: Delhi



Logitech Solutions Pvt Ltd enjoys a presence of more than 30 years in the Information technology industry, specializing in multiple facets of this ever-changing industry. Logitech is an ISO certified company (ISO /IEC 27001:2013) (ISO 9001:2015) with an employee strength between 25-50 employees. Our presence can be felt in the areas of ITES as well as providing IT solutions in the form of business applications encompassing fields like taxation, HR, finance etc. ... through our ISV avatar.

Organization Skill in terms of Technology: Payman, TDS-Plus, Tally on Mobile, Connect21, SAP Business One



Meera Khanna



Alok Gupta

Cache Infotech Pvt Ltd

Location: Delhi



Cache started in 2007-2008 as service provider company by industry experienced team of people. We have always achieved a positive growth rate since inception due to our focused belief, customer relationship management and retention. Cache Provides System and Network Integration solutions across various segments. Collaborating with the world's best principles and technologies to arrive at the most cost effective and scalable solutions. Now Cache has become the preferred Leading System Integrator. Cache is a Business Partner of IBM, Lenovo, Acer, HP, APC, CISCO, TCS, DELL, Airtel and has strategic alliances with other leading technology vendors.

Organization Skill in terms of Technology: Facility management services, implementation of End point security, server security solution. IT staffing (Software professional in SAP, Microsoft, Oracle, Android) for big companies.

SAG Infotech Private Limited

Location: Jaipur



SAG Infotech provides various tax software for CA and CS professionals in its catalogue with some highly demanding solution like Genius and following it the Gen GST, Gen Payroll, Gen CompLaw & Gen XBRL. We are certified by Confederation of Indian Industry (CII), ISO 27001:2013, NASSCOM Member, ASSOCHAM India Member and Confederation of All India Traders (CAIT) Member. Moreover, we are also a member of the Federation of Indian Chambers of Commerce and Industry (FICCI) and Data Security Council of India (DSCI), which is known for promoting data security and privacy. In the era of CA software coming across all the industry, it is valid for every businessman to keep a wide variety of automation and software for taxation.



CA Amit Gupta

Organization Skill in terms of Technology: Raw tax data processing as per government compliance, IT services & development on global trends, Software development and its Marketing, Sales, Dealers' Network, Tele-Marketing and Customer support services, Web Designing, Consultancy, Outsourcing, Digital Signature Certificates.



Devang Jasani

Meridian Infotech Ltd.

Location: Vadodara, Mumbai, Jaipur, and Singapore



Incepted in 1996, Meridian have grown to be a premier technology service provider of integrated ICT infrastructure management solutions that help SMEs and large corporations enable intelligent and streamlined business processes. Our role in building digital-ready infrastructure always includes essential attributes; Secure, Automated. An ISO / IEC 27001:2013, ISO 9001 - 2015 and ISO / IEC 20001 - 1:2018 accredited company.

Organization Skill in terms of Technology: The solution portfolio includes; Enterprise Networking, Software Defined Network, Physical Safety and Security, Unified Communications and Collaboration, Hyperconverged Data Center Infrastructure, Virtualized and Cloud services, Network Security for Wired and Wireless Infrastructure, Cloud Security, Cybersecurity and Application Connectivity & Security Policy Management, Full-stack Application Performance Management and IT and OT Operations Analytics.

Cyber Shoppe

Location: Jaipur



Commenced in the year 2000, Cyber Shoppe is a premier IT Solutions company offering an all-round range of IT Solutions in the form of technologically driven Products and Services for all IT needs. Founded by the duo of Kumud Kumar Jain and Nitin Jain, this enterprise is a result of their sheer dedication, hard work and their motive to provide hassle-free IT Solutions to customers.

Cyber Shoppe is known to be the one and only IT Solutions provider that renders all-round IT Services with a professionally managed support system of Strategy set-up, IT Consulting, IT and Hardware design, and final implementation of products and services.



Kumud Kumar Jain

Organization Skill in terms of Technology: From catering to large-sized Corporates to providing the best IT solutions for individuals.



Nilesh Shah

QuantumLink Communications Pvt Ltd

Location: Mumbai



At QLC, we understand the need for smart, reliable solutions that meet all your business requirements and enhance productivity. We want our clients to reap the benefits of new technologies easily and effortlessly, and hence we create solutions that are highly beneficial. In today's extremely competitive environment, the need for competent products and services is very high. And while it may seem like the process and implementation involved are a disconcerting task, QLC ensures that it is simple and convenient. We strongly believe that 'Smart Solutions' create smart businesses and opportunities and QLC ensures that organizations benefit from those opportunities

Organization Skill in terms of Technology: All our products and services are based on the fundamentals of being specific, attainable and realistic. QLC creates solutions that address specific needs, that are attainable and that address current requirements.

Bluecom Technologies India Private Limited

Location: Hyderabad & New Delhi



Bluecom Technologies India Private Limited established in the years 2009 is an Leading Enterprise IT Infrastructure Solutions provider for server, storage, network, security and cloud solutions. Bluecom is Premium partner for major enterprise brands like IBM, Nutanix, Lenovo, Dell, Microsoft and Various others OEMS. We look at the entire process customers IT requirements from beginning to end by delivering both strategy and execution, acting as a bridge between OEM and technology, and blurring the lines between the physical and digital. In doing so, we remove the barriers to digital transformation. Bluecom has developed real, collaborative partnerships with our customers to connect their organizations to new possibilities.

Organization Skill in terms of Technology: We have skilled and certified team to Deliver solutions in customer datacenters across India. Our leaders at every level of the organization are critical to our long-term success, starting at the top with our executive leadership team and permeating throughout our company.



Girijesh Singh Thakur



Rajat Bagrodia

Vareli Tecnac Private Limited

Location: Kolkatta



Vareli Tecnac Pvt.Ltd is a brand known for its diverse technological integrations to showcase different perspectives. We strive to provide solutions that simplify the operational procedures of our esteemed clients. We develop and provide innovative digital services, from conceptualization to execution, by transforming ideas into practical solutions.

We have a strong PAN-India presence with over 200 members. An extensive understanding of industrial processes enables us to improve company performance. Our loyal clientele includes leading Indian organizations from a wide range of industries.

Organization Skill in terms of Technology: Cloud Computing Services , IT Security and Infrastructure Management, Data Centers, Software and Resource Augmentation

Let's RECONNECT!

The poster features a background image of a group of people in business attire sitting in a conference room, smiling and clapping. A large green curved line is on the left. A yellow double-headed arrow points to a green text box. The ISODA logo is in the top right corner. The bottom right corner has a yellow triangle with blue and green borders.

ISODA
Infotech Software Dealers Association

ISODA RECONNECT brings the opportunity for members to meet each other face to face after a long time to catch-up, celebrate, chill out and collaborate on newer technologies.

LET'S
RECONNECT
February 9 to 11, 2022 | GOA
RESORT RIO

ISODA Events

Gujarat Regional Meet



Kolkata Regional Meet



ISODA Events

Mumbai Regional Meet

